



**FILTECH**

February 14–16, 2023  
Cologne – Germany

The Filtration Event  
[www.Filtech.de](http://www.Filtech.de)

## Show Report 2022

**The world's  
largest Filtration show  
sets strong signals for  
further growth**



Show Report 2022

# Platform for ...

## ... your success

The FILTECH 2022 Show was the first international gathering of the filtration community after 2 years. The world's largest filtration show made for an excellent mood amongst the 384 exhibitors. With 14,750 participants over 3 days FILTECH 2022 has clearly exceeded the expectations and set a strong signal for further growth of the world-wide filtration and separation sector.

"FILTECH is an excellent platform for the filter industry and for filter manufacturers, suppliers, and their customers. For MANN+HUMMEL, this is the ideal event to present its sustainable solutions for Cleaner Mobility, Cleaner Air, and Cleaner Water. Filtech provides our company with a unique opportunity to talk with customers, suppliers, potential future employees, and members of the press who are specifically interested in our filtration products and solutions.

MANN+HUMMEL was very pleased to once again be able to attend Filtech onsite, and to meet face to face with our partners and potential future partners. Another great advantage of the onsite participation was the interaction with leading filtration scientists who attend the parallel conferences and also visit the exhibition.

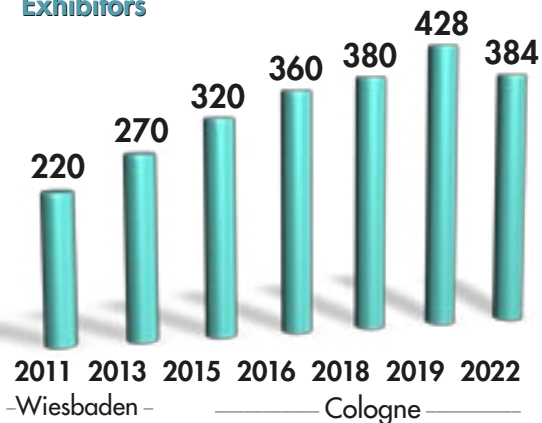
Dr. Harald Banzhaf and Dr. Martin Lehmann represented MANN+HUMMEL on the scientific committee, and we were pleased that Dr. Lehmann was able to open the conference with a plenary lecture."

Fua Nipah, President and General Manager, Life Sciences & Environment, MANN+HUMMEL



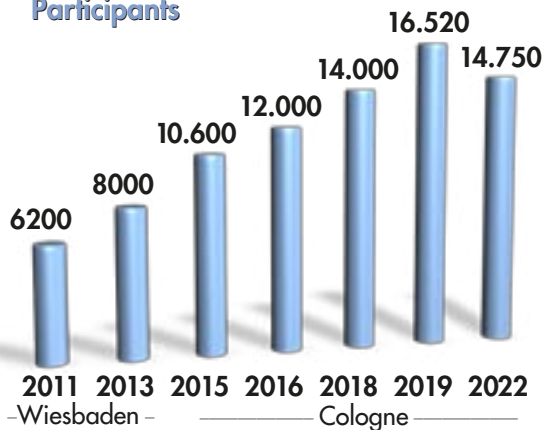


## Number of Exhibitors



Do business with top-level decision makers. 37,6% of all foreign guests came from non-european countries

## Number of Participants



"I enjoyed a lively FILTECH and was able to meet a huge number of key market players. I already look forward to FILTECH 2023."

Dr. Stefano Santorsola Business Director,  
Evonik Fibres GmbH – Filiale Italiana



Eingang Nord Entrance North



# The Filtration family...

At FILTECH 2022 51,5% came from outside Germany. A substantial increase was registered in the number of trade visitors from Turkey, France, Poland, India and Northern Africa.

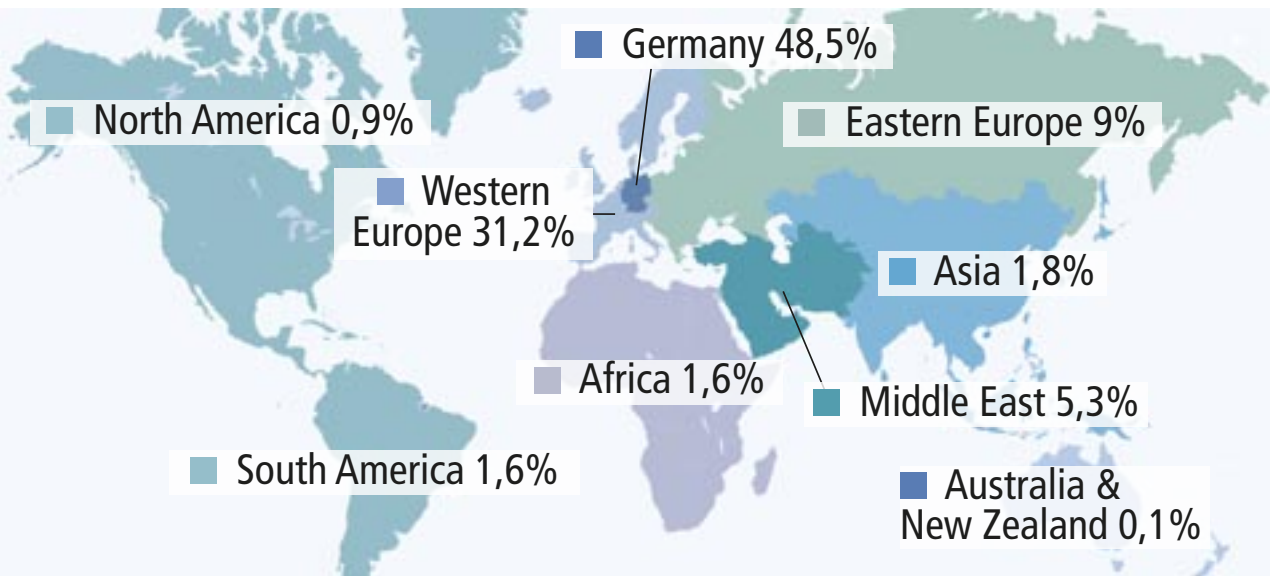
The experts came from 45 nations and all continents. Again the FILTECH Show was an intercultural experience and a unique platform for exhibitors to generate new business. Companies reported an high number of contacts of decision makers, a marked willingness amongst trade visitors to invest, promising new business contacts from all over the world, quite specific contract negotiations and concrete business deals.

"Since we participated FILTECH 2022 from Japan, we faced more problems than European companies for participation. However it was well worth all that hard work to participate!

1. Visitors to our booth were more than 2019 despite of COVID-19 pandemic.
2. Each visitor had a sense of purpose and is highly likely to lead to business negotiations.
3. We could exchange information with other exhibitors in the same industry.

If you are in the field of Filter business, FILTECH is the trade show you MUST participate."

Tomohiko Okutani, President, Okutani Ltd





# ... as international as ever

## Visitor Profile FILTECH 2022

CEO, CFO, CTO, COO, President, Director, Executive	37,6%
Marketing, Sales, Business Development	26,5%
Procurement, Purchase, Sourcing	14,7%
R&D, Quality, Technology Development, Engineering	11,3%
Manufacturing, Production, Operations, Plant Manager	8,2%
Other	1,7%

51,5% guests  
from foreign countries



37,6%  
Top Executives



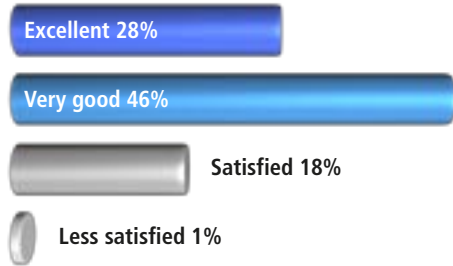


## Exhibitor Survey

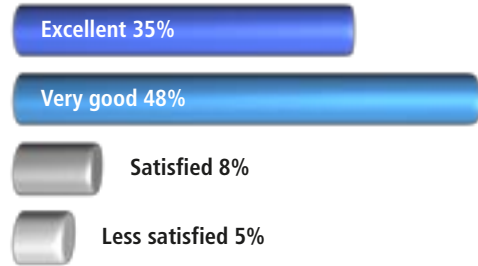
# The Filtration Event...

# ... generate new business!

How do you evaluate your professional success at FILTECH 2022?



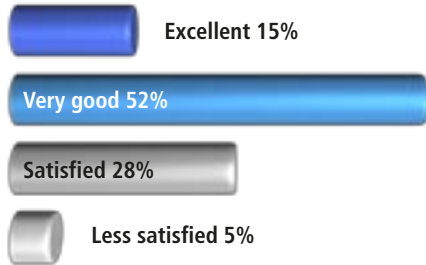
How do you judge the professional qualification of the visitors on your stand?



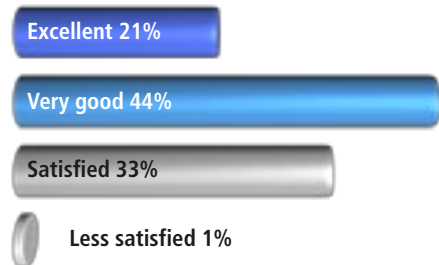
# 91%

of all Exhibitors  
will participate  
in FILTECH 2023

## What are your expectations for follow up business?



## All things considered, how do you rank FILTECH 2022?



"We are very pleased to have been able to meet numerous customers in person at FILTECH after a long period of hard times. Two years without a FILTECH Show is way too long. Together with our subsidiaries Delbag, Nordic Air Filtration and Hengst Filtration (formerly Bosch Rexroth) we had great talks with customers and suppliers and were able to inform ourselves about new products and services in the world of filtration. It was a pleasure for us to show our brand new booth with our new design at FILTECH for the first time and to present our broad portfolio with innovative filtration solutions in industries like private households, hydraulics or industrial filtration. We look forward to FILTECH 2023!"

Peter Wink, Group Vice President Filtration for Industry and Environment, Hengst SE





**Conference**  
**351 180**  
Delegates Papers

FILTECH 2022 Conference featured once again the latest advances and techniques in liquid/solid and gas/particle separation (dust, gas & air filtration).



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